

Savings for State Governments:

HEALTHCARE CLAIMS DIAGNOSTICS

Across our 50 United States, we find different climates, landscapes, and laws. Every state government faces its own unique challenges, but one they all share is that of trying to reduce unnecessary spending. The cost of healthcare has risen exponentially over the years, and it's more important now than ever to ensure that healthcare plans are being managed in the most efficient manner possible.





EMPOWERING STATE GOVERNMENTS TO CONTROL HEALTHCARE COSTS

CCA Analytics, a partnership between CCA and HRBP, has developed a data platform to enable state governments to recover millions of dollars in eligibility-based and claims-based overpayments, while containing and avoiding millions of dollars in healthcare costs. Our shared, diverse roster of clients includes the Commonwealths of Pennsylvania and of Iowa, the City of New York, the Metropolitan Transportation Authority (MTA), the Port Authority of New York and New Jersey, and the Unified Court System of New York, to name a few. In response to growing demand, we've expanded the reach of our highly acclaimed diagnostic solutions and are committed to helping even more state government employers realize a significant return on their investment.

CCA AND HR BEST PRACTICES: AGGRESSIVELY CONTROLLING HEALTHCARE COSTS

Drawing on over three decades of business experience and behavioral insight, CCA provides comprehensive support for HR, management, and employees through OD consulting, learning and development, coaching and enhanced EAP. Since 2001, hundreds of employers have retained HRBP for healthcare benefits auditing and cost management services.

By partnering with HRBP and their diagnostic experts, CCA is able to help clients address their most pressing people issues while also helping to lower healthcare costs, increase the value of their healthcare offerings, and realize even greater savings through data-driven auditing.

CCA DIAGNOSTIC PROCESS AND METHODOLOGY: DATA ANALYTICS

In order to ensure maximum savings, we leverage disparate data and convert it into actionable information. Analytics play a key role in that they allow us to identify hotspots for targeted intervention and return on investment. Our highly customizable offerings include:

- Dependent eligibility auditing
- Employee eligibility auditing
- Working spouse auditing
- Medical claims auditing
- Rx claims auditing
- Stop loss auditing
- Care management auditing
- Disease management/wellness auditing
- Workers compensation auditing
- Analytics
- Utilization review

Through a comprehensive data analysis, we discern patterns in health care usage—which company-sponsored benefits members are using most, the most pervasive and acute needs across the organization, and which locations, departments, or job classes account for the highest healthcare spend and utilization. We understand that, historically, healthcare plans have never been managed 100% accurately. We don't think that's acceptable. That's why our expert analysts are highly skilled in identifying gaps as additional areas for savings. Whether providing services to those who aren't covered, sanctioning procedures that aren't part of the plan, or allowing for more expensive versions of prescription medications, we find these holes and seal them up. Examples of other areas for savings include:

- Direct intervention/targeted care
- Overpayment for services and medications
- Plan oversight (mismanagement)
- Behavioral change (supporting healthy habits and healthy work environments)





Take the next step to reduce unnecessary spending

We understand healthcare benefits—from administration, to utilization, to claims payment integrity—and we leverage that understanding to help generate substantial savings for our clients. Our self-insured clients typically realize a 3-8% percent savings of their total healthcare spend. What's more, our insight into the issues that can impact audit results guide us in designing solutions that are both adaptable and sustainable.

Contact us to learn how we can support your organization:

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